

Johnson Controls, Inc.
Building Efficiency Division
1350 Northmeadow Parkway
Atlanta, GA 30076
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June 10, 2010

Willie Palmer
Senior Contracting Officer
Georgia Tech Procurement
711 Marietta Street
Atlanta, GA 30332-0300

Re: Solicitation #9020017203

Mr. Palmer:

Enclosed herein is Johnson Controls' response to Solicitation #9020017203 for the **Facility Management and Control System** at the Georgia Institute of Technology. We have included all deliverables, per your instructions during our pre-bid meeting on June 3, 2010. You'll notice that this RFP response contains specification sections 17950 and 15900, with suggested edits from JCI. We'll be happy to review these edits in detail with Georgia Tech, as required. Johnson Controls does not foresee any exceptions to the contract terms and conditions in the State of Georgia Agency Standard Contract Form provided with the RFP package.

If you have any questions regarding the information contained in the proposal, you may contact me at any time. Thank you for your consideration of this proposal.

Sincerely,
JOHNSON CONTROLS, INC.

A handwritten signature in black ink, appearing to read 'Tim Lucas', written in a cursive style.

Tim Lucas
Account Executive